

EDUCATION AND CONSULTATION SERVICES

Education and consultation services for fund raising and board development are available to local campus ministries through this initiative of the Ecumenical Campus Ministry Team.

The Rev. Galen Hora provides guidance and resources through seminars, consultation, and a monthly publication written expressly for campus ministry settings.

He has deep experience in a variety of campus settings, beginning in 1970. He has served on the churchwide campus ministry staff of the Evangelical Lutheran Church in America since 1996. He is an active member of ALDE, the Association of Lutheran Development Executives.

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“Fund raising is proclaiming what we believe in such a way that we offer other people an opportunity to participate with us in our vision and mission. Fund raising is always a call to conversion. We are inviting people into a new way of relating to their resources. As a form of ministry it is as spiritual as giving a sermon, entering a time of prayer, visiting the sick, or feeding the hungry.”

Henri Nouwen, *The Spirituality of Fund Raising*

The Ecumenical Campus Ministry Team is affiliated with the Education and Leadership Ministries of the National Council of Churches Christ in the USA.

The Episcopal Church
The Evangelical Lutheran Church in America
The United Church of Christ
The Christian Church (Disciples of Christ)
The United Methodist Church
The Presbyterian Church (USA)

For information about how this initiative can serve your campus ministry, please contact your denominational representative.

RAISING FUNDS AND FRIENDS FOR CAMPUS MINISTRY



AN INITIATIVE OF THE
ECUMENICAL CAMPUS
MINISTRY TEAM

RAISING FUNDS AND FRIENDS FOR CAMPUS MINISTRY

Financial and organizational support for campus ministries of the mainline denominations has been in transition for the past several decades. While this trend is not likely to be reversed, creative strategies can be implemented and new funding sources can be developed at local levels to support and strengthen these vital ministries.

Raising friends and funds for campus ministry requires new skills and renewed commitment, as board leadership and staff prepare for the challenges and responsibilities ahead. The twin dynamics of fund raising and board development are parallel and inseparable.

For local campus ministries to move beyond surviving to thriving, training and support needs to be provided for those who strive to lead these ministries forward in the years to come.

The initiative of the Ecumenical Campus Ministry Team offers guidance and support for the ongoing mission of Christ's church in the context of higher education.

EDUCATION

Training and resources for local campus ministries available through this initiative include:

- ◆ Full day training seminars offered in several key locations, open to all campus ministry staff and board members in that area
- ◆ A monthly publication reporting trends, insights, and practical ideas, published electronically
- ◆ Consultations available in certain locations on a select basis, in conversation with denominational representatives
- ◆ Mentoring support provided by phone and e-mail over the course of the initiative
- ◆ Webinars offered at regular intervals to supplement and expand the information provided at the seminars
- ◆ Networks and connections with persons and resources vital to building a strong campus ministry



TOPICS

FUND RAISING BASICS

- Annual fund data management, and communication
- Major gift solicitation, planning, prospect identification, making the "ask," and donor relationships
- Pre-campaign readiness and assessment
- Stewardship education

BOARD DEVELOPMENT

- Building, guiding, and evaluating the work of campus ministry committees and boards
- Visioning, strategic planning, and evaluation
- Board responsibilities for fund raising

